

GL System Integration with Workday Adaptive Planning

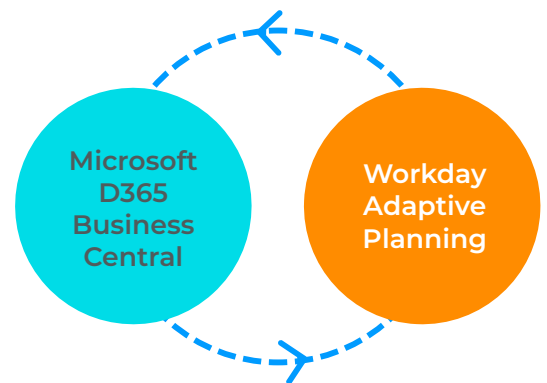
One of the key strengths of Workday Adaptive Planning is its ability to source and integrate data from any system, whether it be an ERP, CRM, HR/Payroll or other operational system. Here's how QMetrix makes it work for you.



D365 Business Central Connector for Workday Adaptive Planning

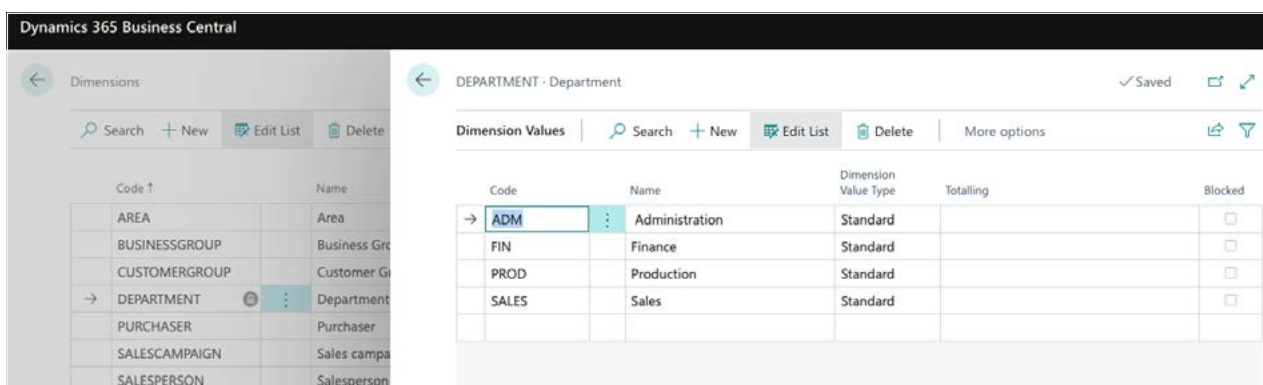
QMetrix has developed a pre-built connector that seamlessly integrates Microsoft Dynamics 365 Business Central with Workday Adaptive Planning.

The connector establishes a linkage to the general ledger and various other data points within your D365 Business Central tenancy. It brings through key financial records into Workday Adaptive Planning to drive effective and timely planning and reporting activities.



Seamless integration

The connector enables fast integration of key structures such as Chart of Accounts, Global Dimensions 1 and 2, and other Financial Dimensions, together with ledger transactions and balances.



Flexible financial dimensions

Financial dimensions in D365 Business Central are often a discrete list of values, making analysis cumbersome to do.

However, when combined with the flexibility of Workday Adaptive Planning, you can customise the structure and roll ups to create business hierarchies for easy reporting and analysis.

For example, Cost Centres that aggregate into Departments that in turn aggregate into Business Units.

Dynamic and interactive reports

Native reporting from D365 Business Central using either the Chart of Accounts or Account Schedules can often be a fiddly and a delicate

exercise, particularly when it comes to getting the exact format, colours, and the look and feel required. Often, you need to export the data into spreadsheets to achieve the desired outcome.

With Workday Adaptive Planning and the QMetrix pre-built connector, reporting is simple and easy.

By leveraging the user-friendly drag-and-drop web reporting in Workday Adaptive Planning, data can be refreshed from D365 on a schedule or on demand as needed.

All reports are dynamic and interactive, meaning an amount can be drilled into by any of the Financial Dimensions for further analysis and breakdowns.

Level	Five Pillars	Area	Area	Customer Group	Customer Group	Time	Apr-2022
Accounts	Apr-2022			Year to date as of Apr-2022			
	Actuals	Budget FY22 - Final	Variance	Actuals	Budget FY22 - Final	Variance	
▼ 6100 - Revenue							
▶ 6105 - Sales of Retail	321,034	331,777	3%	1,736,239	1,789,361	3%	
▶ 6205 - Sales of Raw Materials	85,672	92,882	8%	431,988	461,700	7%	
▶ 6405 - Sales of Resources	34,852	35,941	3%	200,097	234,921	17%	
6710 - Consulting Fees	21,954	21,864	0%	126,045	126,771	1%	
Total 6100 - Revenue	463,511	482,465	4%	2,494,369	2,612,752	5%	
▼ 7100 - Cost of Sales							
▶ 7105 - Cost of Retail	142,013	131,879	-7%	1,295,400	1,326,243	2%	
▶ 7205 - Cost of Raw Materials	87,047	86,271	-1%	559,389	548,322	-2%	
▶ 7405 - Cost of Resources	23,643	23,339	-1%	163,508	161,180	-1%	
7792 - Overhead Applied	14,497	14,743	2%	100,260	102,182	2%	
7890 - Material Variance	2,899	2,754	-5%	20,052	20,675	3%	
Total 7100 - Cost of Sales	270,100	258,987	-4%	2,138,609	2,158,602	1%	
Gross Margin %	41.7%	46.3%	11.0%	14.3%	17.4%	21.9%	
▼ 8000 - Operating Expenses							
▶ 8100 - Building Maintenance	36,558	36,317	-1%	67,245	67,219	0%	
▶ 8200 - Administrative	24,451	15,008	-39%	44,974	82,626	84%	
▶ 8300 - Computer Expenses	29,388	31,239	6%	54,056	57,642	7%	
▼ 8400 - Selling Expenses							
8410 - Advertising	4,960	1,450	-71%	6,144	2,669	-57%	
8420 - Entertainment and PR	3,918	3,791	-3%	7,207	7,137	-1%	
8430 - Travel	7,837	8,220	5%	14,415	15,044	4%	

The drill down feature even extends to the underlying journal so you can get right down to the transaction to see the exact Document Number, Description or Vendor details.

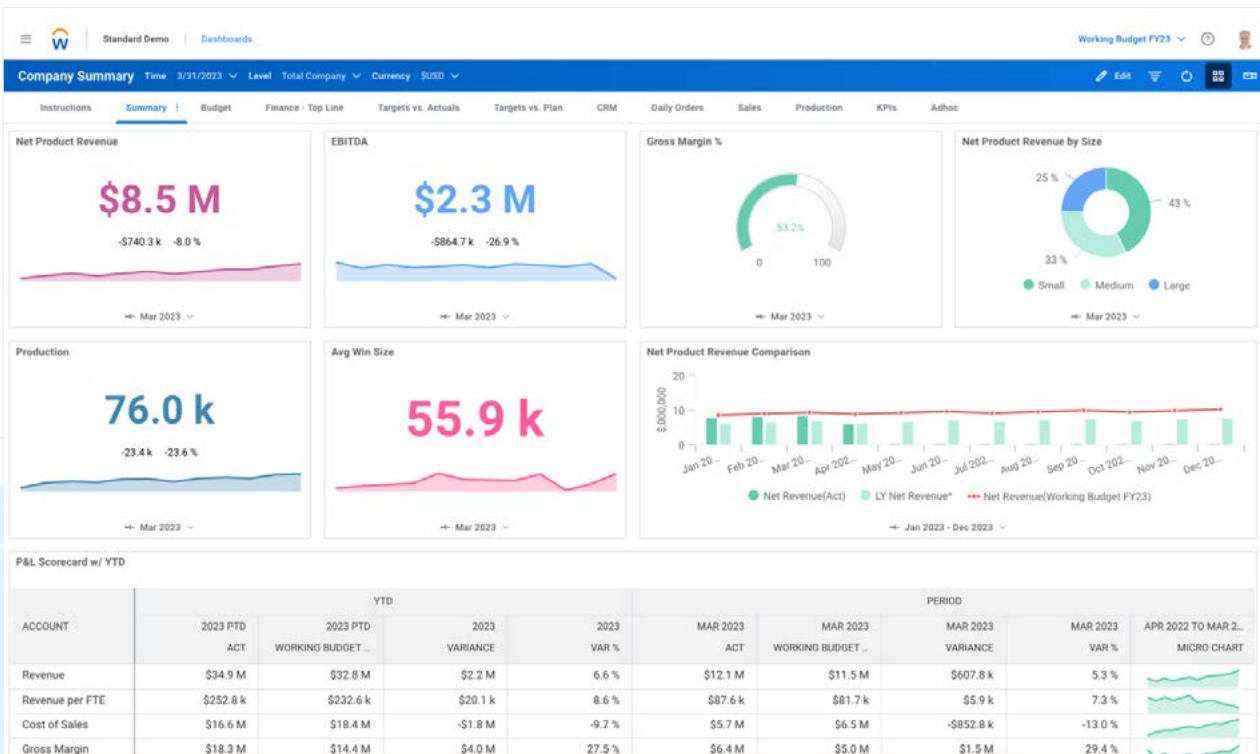
Excel-based reporting

Workday Adaptive Planning also provides an Excel based reporting option for Month End and Board Packs, so data can be refreshed in one click from D365 directly into Excel (and Word and Powerpoint) via Workday Adaptive Planning.

Functional P&L	Mar 2023			Mar 2023 YTD			Comments
	Actuals	Working Budget	Var	Actuals	Working Budget	Var	
Product Revenue	8,595	7,583	1,012	24,580	21,204	3,376	Closed 2 deals forecasted for Q2.
Service Revenue	3,384	3,795	(411)	9,997	11,212	(1,215)	
Maintenance Revenue	134	127	7	364	349	15	
Revenue	12,112	11,505	(608)	34,941	32,765	2,176	
Product Cost	3,559	4,315	756	10,316	12,453	2,137	
Service Cost	2,057	2,150	93	6,090	5,723	(367)	
Maintenance Cost	67	70	3	200	205	4	Postponed hiring 6 consultants.
Cost of Sales	5,682	6,535	853	16,606	18,381	1,775	
Sales & Marketing	3,866	1,617	(2,249)	6,731	4,444	(2,288)	\$30K invoice for ...to be reclassified from Prod Mgmt.
Research & Development	83	90	7	211	297	86	\$30K invoice for ...to be reclassified to Marketing.
General & Admin	137	52	(85)	414	145	(270)	
Operating Expenses	4,086	1,758	(2,328)	7,356	4,885	(2,471)	
EBITDA	2,345	3,211	(867)	10,978	9,499	1,479	
EBITDA %	19%	28%	-9%	31%	29%	2%	
Interest (Inc)/Exp	2	2	0	5	5	(0)	
Taxes	7	8	1	21	25	(4)	
Depreciation & Amortization	49	55	6	134	164	(29)	
Less: Non-Controlling Interest	51	11	(41)	141	4	137	
Net Income	2,266	3,136	(870)	10,699	9,302	1,397	
Net Income %	19%	27%	-9%	31%	28%	2%	

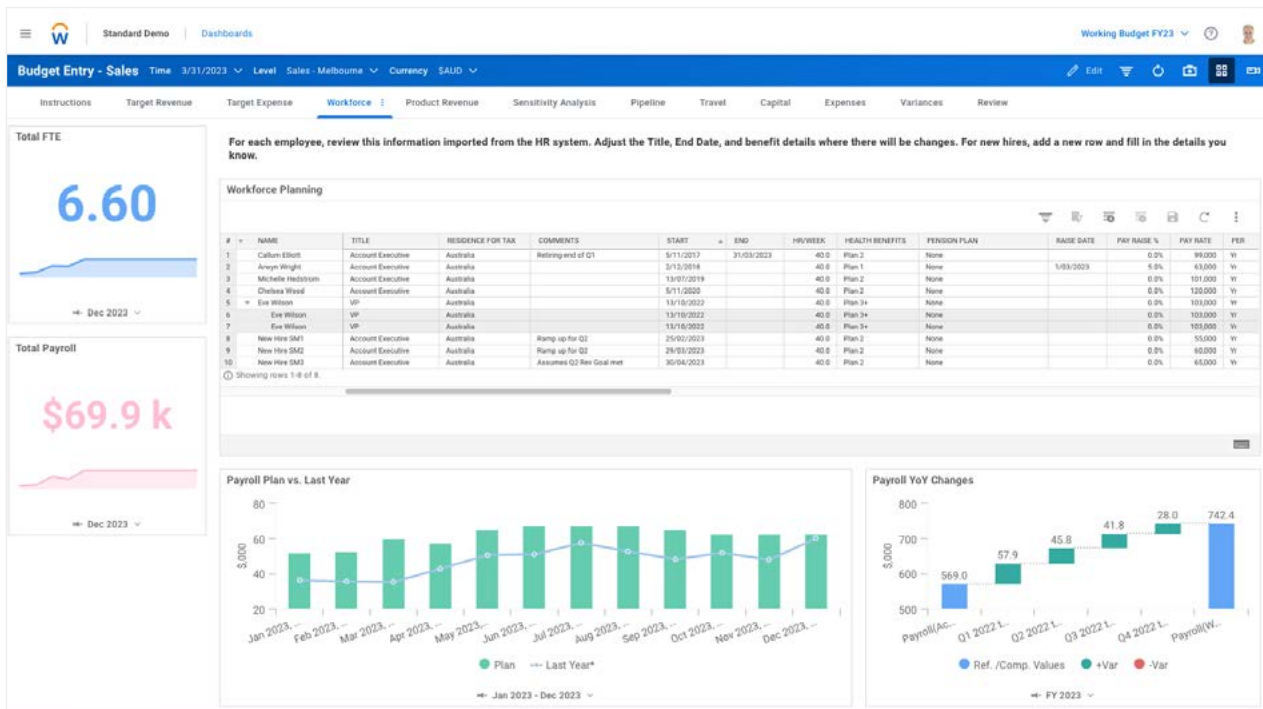
Effective dashboards

Leverage and use the D365 Business Central Dimensions for deeper analysis in dashboards and visualisations.



Pre-populate driver-based planning models

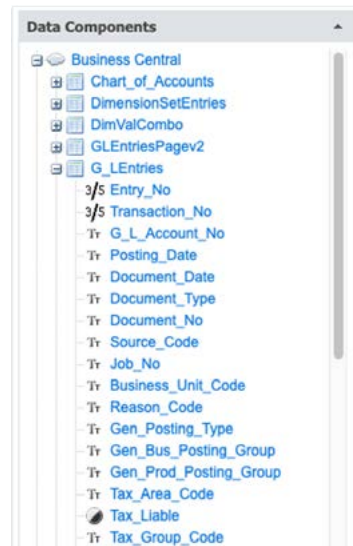
The connector for D365 Business Central can also power budgeting and forecasting by prepopulating driver based planning models such as Payroll, OpEx or to facilitate sales and revenue plans by product or customer.



Automatically see key data end points

The QMetrix pre-built connector for D365 Business Central is purpose built for Workday Adaptive Planning and will help de-risk and fast track solution delivery.

The connector automatically exposes the key data end points (tables and views) in Workday Adaptive Planning such as the ones shown here.



Source: Staging | Preview data | Remove filter

Advanced Filter

Entry_No	Transaction_No	G_L_Account_No	Posting_Date	Document_Date	Document_Type	Document_No	Source_Code	Job_No	Business_Unit_C
1798	647	7110	2021-02-12	2021-02-12	Invoice	108244	PURCHASES		
1799	647	5410	2021-02-12	2021-02-12	Invoice	108244	PURCHASES		
1800	648	2110	2021-02-12	2021-02-12		108245	INVTPOST		
1801	648	7170	2021-02-12	2021-02-12		108245	INVTPOST		
1802	649	7130	2021-02-12	2021-02-12	Invoice	108245	PURCHASES		
1803	649	5420	2021-02-12	2021-02-12	Invoice	108245	PURCHASES		
1804	650	2110	2021-02-12	2021-02-12		108246	INVTPOST		
1805	650	7170	2021-02-12	2021-02-12		108246	INVTPOST		
1806	651	7110	2021-02-12	2021-02-12	Invoice	108246	PURCHASES		
1807	651	5410	2021-02-12	2021-02-12	Invoice	108246	PURCHASES		

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Since implementing Workday Adaptive Planning there have been huge time savings for cohealth. The speed at which our finance team works to complete daily tasks is now incredible.

It seamlessly integrates with Microsoft Business Central and links financials with non-financials, making it a breeze for the rest of the organisation.

– Cathy Williams, Director Finance and Reporting, cohealth



QMetrix

QMetrix provides professional advisory services that empower their clients to operate with the agility needed in today's business environment. Their Budgeting and Planning, Master Data Management, and Forms and Workflow Automation solutions help clients truly understand their business to drive better performance.

QMetrix provides end-to-end solutions from analysis to design and delivery, for clients across Australia, New Zealand and Southeast Asia.

They are a preferred accredited solution implementation partner of Workday Adaptive Planning – one of the few in APJ – and have a track record in delivering quality implementations with independently validated customer successes.



Workday Adaptive Planning (formerly Adaptive Insights) is a best-in-class enterprise planning solution for companies of all sizes, across all industries. It helps organisations improve their business agility and make better decisions, faster.

Workday Adaptive Planning offers purpose-built modelling, reporting and analytics solutions for finance, workforce, sales and operational planning. Over 6,000 organisations use Workday Adaptive Planning globally.

Contact us

How can we help? Let's talk.



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